

CHRISTMAS GREETINGS AND CONGRATULATIONS!

It has been a hectic time at the Media Cube for the last few months and a large number of companies have been working on large scale projects – now we are witnessing the results!

Drones Consultants Ireland – Irish and European Winners!



Left to right – Peter Downey, Keith Tracey, Bruce Hannah, (Drones Consultants Ireland) an Taoiseach Leo Varadkar, Ian Kiely, (Drones Consultants Ireland) Ann Marie Phelan, (Enterprise and Innovation Manager) – See page two for the full story!

As we are coming to the end of 2018 we have many reasons to celebrate - Drones Consultants Ireland, Thinscale Technology, The Convex Lens, CheckVentory – the list of successes is growing each month! I would also like to congratulate the startups who are making the transition from New Frontiers to an SME – taking action to make a business idea a reality is an act of courage and we salute your efforts to grow your companies! We would like to remind you that we will be celebrating our 2018 successes in McCormack’s pub from 5pm this Thursday, 13 December! We also look forward to welcoming our Alumni!

Here’s to the continued success for all of our Companies and New Frontiers participants in 2019!

Ann Marie Phelan – Enterprise and Innovation Manager, The Media Cube, IADT.

MEDIA CUBE NEWS

Drones Consultants Ireland – Winners at the European Space Oscars!



Congratulations to Ian Kiely and his team at Drone Consultants Ireland who won the Ireland Regional Competition for the 2018 ESNC (European Satellite Navigation Competition) aka the 'Space Oscars'! Drones Consultants Ireland followed up on this success by winning the European Finals which took place during European Space Week on 4 December 2018! Their winning submission 'Jack in the Box' is a self-sustaining, aircraft deployable drone system that can be parachuted to remote and inaccessible locations, supplying flight bursts of 10 continuous hours for up to 500 expedition hours as opposed to 25 minutes flight time for a standard drone and has immediate applications in search & rescue, environmental and disaster scenarios.

Huge Congratulations to Ian and his team – we know how many hours it took to reach this level – your success is well deserved!

MEDIA CUBE NEWS

Thinscale Technology – Best Emerging Company, Technology Ireland Awards!



Well done to Brendan Kiely and his team at [Thinscale Technology](#) who won the 'Best Emerging Company award at the recent [Technology Ireland Awards!](#) Thinscale was also recently ranked no. 15 at the 2018 Deloitte Fast 50 awards – the ranking is calculated on each company's percentage increase in turnover over the past four years. A great set of achievements for 2018!

Brendan started his business as a 'hotdesker' at the Media Cube in 2014 and he now has 15 employees based at the Media Cube. The company now has 200+ customers with main markets in the Netherlands, UK and the USA.

Thinscale is becoming one of the significant players in the desktop virtualisation market – we wish the company continued success in 2019!

NEW FRONTIERS ALUMNI

Erica Sheehan – Homespun Foods – New Frontiers to UK Expansion!



Congratulations to Erica Sheehan of [Homespun Foods](#) who won a listing with Ocado, the UK online grocer this year. The listing went live in early November and marks the healthy breakfast brand's first major move into the UK market with its gluten free Quinoa Crunch granola range. The products retail at £4.99 (275g). Homespun Foods makes its products from organic popped quinoa in West Cork. The Homespun range is available in Supervalu stores nationwide and Spinneys stores across the Arab Emirates.

CheckVentory – Finalist for the Banking Technology Awards



Bravo to Adrian Walsh of [CheckVentory](#) and his team who have been shortlisted for the 2018 Banking Technology Awards for the heavily contested "Best Use of Cloud" category. Now in their 19th year, the Banking Technology Awards recognise excellence and innovation in the use of IT in financial services worldwide, and the people who make it happen. The 2019 awards ceremony and gala dinner will be held in London on 13 December. Good luck Adrian – we are rooting for you!

NEW FRONTIERS ALUMNI

Equine MediRecord – Winner of the Kildare Business Awards!



'Respect' to Pierce Dargan and Simon Hillery of [Equine MediRecord](#) who won the Start up Business of the Year 2018 category at the Kildare Business Awards! We hear it was an incredible night! Our New Frontiers graduates were also finalists in the recent [Irish Times Innovation Awards](#) and have been listed in the Irish Independent's 30 under 30! The company has expanded its operations to the UK and plan to expand in France in 2018.

Watch this space!

Convex Lens – Saving Energy to Make an Impact!



Huge congratulations to Cian O'Flaherty and his team from [The Convex Lens](#) who were recently awarded an SBIR Contract with Dun Laoghaire – Rathdown County Council. The contract funds the development of a pilot project which should make it easier for a smart bin, traffic meter or EV charger to communicate its status to the control room and receive instructions or controls from the control team. The technology used to build Safacity, the Convex Lens' first product will be targeted at Smart Building Compliance, and modified to create a Smart City product with global potential.

We look forward to witnessing the roll-out of Safacity!

NEW FRONTIERS - PHASE 14

Introducing Compensave – Winner of Accenture Leaders of Tomorrow!



Kudos to Bébhínn Sheridan (New Frontiers 14) who is currently studying psychology at IADT and whose start up Compensave won the top [Accenture Leaders of Tomorrow](#) accelerator prize! Bébhínn has a background of working in fintech. Her idea was to create a savings app by incorporating it as a game. We wish her the very best of luck with her start-up idea!

Left to right, Cliona Flood, Lecturer in Psychology, IADT, Bébhínn Sheridan, Rob Griffin, Lecturer in Psychology and Technology, IADT and Ann Marie Phelan, Enterprise and Innovation Manager, IADT.

SOCIAL NEWS

Thank You from Make-a-Wish!



A big 'thank you' to everyone who supported the ['Make a Wish'](#) Halloween coffee morning in October! We are delighted to announce that the amount that was raised between the donations on the day and during the month of November was €600! It was a great event and 'fair dues' to everyone who dressed up. Special thanks to Simona Placano and the team from [Thinscale Technology](#) who were the instigators of the event.

A presentation ceremony of the 'cheque' will be held in early January 2019!

IADT NEWS

IADT Student/Graduate Enterprise Bootcamp – Commencing January 2019!



Grace O'Sullivan and Ellen Weber, IADT graduates in Entrepreneurship who founded Glitz and Pieces!

The Media Cube and IADT are delighted to announce that they are accepting applications for the 2019 IADT Student/Graduate Bootcamp. The aim of the Bootcamp is to provide students and graduates with the skills and knowledge to develop their business idea for the purpose of bringing it 'to the market'. If you know an IADT student with an idea for a business, please encourage them to apply to bootcamp@iadt.ie for more information! We hope this will encourage students to enter [Enterprise Ireland's Student Entrepreneur Awards!](#)

FUNDING AND GRANTS

US Ireland Research Innovation Awards - now open for applications!

The [US-Ireland Research Innovation Awards](#) are a joint initiative of the Royal Irish Academy and the American Chamber of Commerce, Ireland and are now open for [applications](#). One of the awards categories focuses on applications from an Irish SME or Micro Enterprise with links to the US corporate sector. The closing date is the 19 December 2018 at 5pm. Ann Marie would be delighted to discuss the application process with any interested company!

Enterprise Ireland Innovation Voucher Scheme – Opening 9 January 2019

The first innovation voucher round will commence on Wednesday 9 January and close at 3pm on Wednesday 23 January 2019. If you are interested in applying for a voucher, Ann Marie would be delighted to assist you. To find out more about the scheme, click [here](#).